

dh & sba

DURHAM HOME & SMALL BUSINESS ASSOCIATION

March 1997

Message From The Founder – B. Penny

It was about this time last year that I sat in front of my computer and wrote to the members, its now time to catch up. Carmen and Scott have been doing a terrific job co-chairing the organization and with such dynamic leaders it has enabled me to sit in the background and let the association form its own life under their direction. Being the founder, I hold this association dear to my heart, and I am still very committed and promote it whenever I have the opportunity.

The association has opened many doors for its members to gain new business, friends and recognition in the community. It has also given me the opportunity to represent home-based businesses for the past two years on the Durham Region Economic Development Advisory Committee (aka DREDAC) as a member, this March I am proud to be appointed the chair of this committee.

The initiatives that DREDAC has undertaken involve the DHSBA in several areas. One area entails the by-laws for home-

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Message From The Co-Chairs

It has been a while since the Durham Home & Small Business Association has sent out the newsletter, but with everything happening in the association the time is right to send it out again.

A great deal of work has been done by the association, its board and members, over the past few months. As we've announced in our letters from the co-chairs the DHSBA name change has been registered as a non-profit in the province of Ontario. What we didn't mention that this was the result of a lot of work done by select members of the board including Norm Leigh, Joan Kerr and the entire board who assisted in the writing and editing process of the charter which guides our association.

As mentioned in Betty's article, the DHSBA has been very active in the political arena of Durham through participation at the Durham Region Economic Development Advisory Committee level. Members such as Bob Martindale assisting on the By-Laws committee, Sue Sutcliffe assist-

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based businesses in Durham Region. The DHSBA's own Bob Martindale and the Durham Homepreneur's Brian Spencer have been working together on preparing a compatible set of by-laws for all municipalities in Durham Region. A draft set has

already been presented to Pickering, an update will follow in future newsletters.

The other initiative involves the creation of a Community Business Centre for Durham Region. This comprises

local employment organizations and various non-profit groups to help service the community through this business resource centre. Several models are being explored by this newly formed committee. Scott Weatherall is in charge of this project and will report further details.

....preparing a compatible set of by-laws for all municipalities in Durham Region.

This is a great time to get involved with the DHSBA, think of it as an investment in your business community. Your commitment to the DHSBA not only shows loyalty, but that you are interested in making your business successful through community involvement. Remember that we are not just a networking group, but leaders at what we do.

It's funny how networking, getting involved in volunteer work can lead to more business and or contacts. I was recently approached and asked if I would conduct some television interviews. I said why not, so stay tuned to Cable 10, as I will be interviewing Alex Shepherd on Federal Report starting February 14th, Valentine's Day. I will sign off with the saying of the day "The harder you work the luckier you get," as quoted by Sonya Bata.

Keep smiling!!

Betty

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ing on the Internet Committee, and Scott Weatherall (me) on the Community Business Resource Centre Committee. All-in-all the DHSBA is working hard in Durham to benefit not only the membership but the community as a whole.

The DHSBA has been striving to increase membership through the development of strong meetings and workshops to meet the members needs. Our monthly meetings continue to draw on the resources of the talent and creativity of our members and

speakers alike. I remind everyone to review the schedule of events for the upcoming meetings as we feel confident you will be pleased with the quality and usefulness of our speakers and topics. Two keynotes that promise to draw a crowd and have everyone thinking in the aisles are Les Gower discussing Strategic Thinking in February (19 Harmony Creek Golf Club) and Ian Armitage discussing Jest Rewards (May 21 -Location TBA) between these two meetings we have another

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terrific meeting planned on success resources in Durham (March 19th) and our annual trade show at Sinclair High School in Whitby on April 3, 1997. This year's show theme is the Business & Young Entrepreneur Showcase (B&YES) and demonstrates DHSBA's commitment to education through cooperative programs

such as the showcase in conjunction with high school students from Sinclair Secondary School.

Our individual committees on the DHSBA continue to

work hard for you the members as well. The Internet committee, headed up by Sue Sutcliffe continues to post up-to-date information on our website at <http://www.dti-web.com/dhsba>. All meetings and information is posted therein. The membership committee will be sending around a second notice for all members

(some past-some present) to renew memberships as the DHSBA relies on its membership for its continued strength and vitality. Lastly, our social committee is beginning plans for the upcoming June (18th) Awards and Recognition dinner to which announcements will be going out to you the members in the near future.

As stated in the beginning of this article, much has been happening within the association and even more is being planned, all to the benefit of you the members. We encourage all of you to renew your memberships as soon as possible. The association is based on creating small and home-based business excellence; excellence it strives to maintain for its membership every meeting, but something that it cannot achieve without you the members.

Wishing you continued success,

*Scott Weatherall & Carmen Kirschling
Co-Chairs,
Durham Home & Small Business Association*

The association DH&SBA is based on creating small and home-based business excellence.



Membership Application

DH&SBA
P.O. Box 500,
Port Perry, ON
L9L 1A5

- **Meetings**
- **Networking**
- **Newsletter**
- **Workshops**
- **Discounts**
- **Support**

Yes, I want to join!

Name: _____

Company: _____

Type of Business: _____

Address: _____

City, Prov, PC: _____

Phone: _____

Fax: _____

Cheque Enclosed (\$35.00): _____

**DH&SBA
Benefits**

• Newsletter

• Workshops

• Discounts

• Support

• Meetings

Schedule of Events

Help Yourself to Success – March 19, 1997 6:30 to 10:00 p.m.

Take action to improve or learn new skills to make your business grow in the right direction. Gain valuable insight into what information and skills can be obtained and where to find them in Durham Region.

Where: Harmony Creek Golf Club, 1000 Bloor St. E., Oshawa ON

Registration: \$8.00 Members; \$10.00 Guests (Bring a guest and both of can come for half price!)

Business & Young Entrepreneur Showcase – April 3, 1997 2:00 to 7:00 p.m.

Join us for our second annual tradeshow at Sinclair High School. Booth registrations and further details will soon be available. Watch for your brochure.

Jest Rewards – May 21, 1997 10:00 a.m. to 3:00 p.m. with a lunch break

Ian Armitage, a training consultant, will present this workshop and show you that humour is a valuable and viable tool in handling stress. Watch for the up-coming poster to get a taste of Ian's wit and wisdom.

Where: To be announced.

Registration: \$20.00 per person

Awards Banquet – June 18, 1997 6:30 to 9:30 p.m.

The Durham Home & Small Business Association's second annual recognition event featuring a very special keynote speaker. Details to be mailed out in advance.

Business & Young Entrepreneurs Showcase

Sinclair Secondary School – Thursday, April 3rd – 2:00 p.m. to 8:00 p.m.

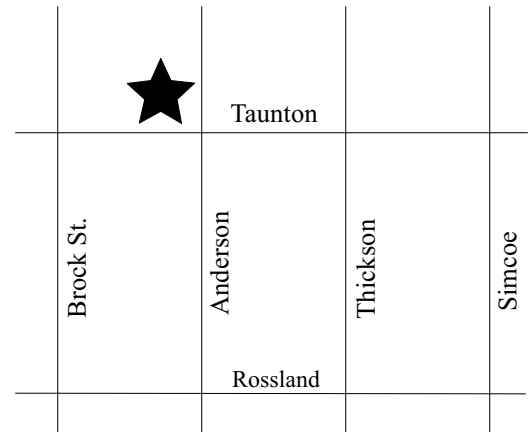
Registration fee includes: chair and promotional materials with either a 6 foot table or 6 or 10 foot space.

6 Foot Table or Space

DHSBA Members	\$40.00 + GST = \$42.80
Before March 1st	\$30.00 + GST = \$32.10
Non Members	\$50.00 + GST = \$53.50
Before March 1st	\$40.00 + GST = \$42.80

10 Foot Free Standing Display

DHSBA Members	\$60.00 + GST = \$64.20
Before March 1st	\$50.00 + GST = \$53.50
Non Members	\$70.00 + GST = \$74.90
Before March 1st	\$60.00 + GST = \$64.20



Map to Sinclair Secondary School –
380 Taunton Road East, Whitby